





AUDIENCE **DIGITAL ADS NEWSLETTERS** MARKETING SOLUTIONS CONTENT CALENDAR CONTACTS

THE LEADING MANAGEMENT AND TECHNICAL PUBLICATIONS SERVING THE COLLISION REPAIR INDUSTRY

### FORGING POWERFUL CONNECTIONS BETWEEN BUYERS AND SELLERS IN THE TRANSPORTATION INDUSTRY

Thank you for supporting the industry's premier journalistic brands. We are committed to maintaining the highest integrity, ethics and values so your ad message is viewed in the highest quality environment possible.

# COLLISION REPAIR:



*FenderBender* is the resource dedicated to helping owners, operators, and managers work smarter and grow their collision repair businesses. Through real world shop stories and expert advice, collision repair professionals learn about the latest business management strategies, issues, and motivation that leads to success in this rapidly evolving industry.

# 

ABRN (Auto Body Repair Network) delivers cutting-edge technical information, how-to repair insights, emerging technology trends, and best practices to collision repair shop owners, managers, and technicians to help prepare them to repair ever-increasingly complex vehicles.

# 

National Oil and Lube News is the only media brand dedicated to quick lube and fast maintenance business owners, operators, and managers. NOLN keeps readers up to date on key industry issues and trends, and helps operators lead and manage their operations by covering the latest knowledge, technology, and strategies for business success.



#### **TECHNICAL TRAINING:**



*Motor Age Training* offers an extensive library of high-level training and learning opportunities to help shop owners and technicians expand their skills for servicing highly complex vehicles and keep pace with rapidly evolving repair trends.

#### TIRE SERVICE:



*Modern Tire Dealer* is the premier source of news, research and market trend analysis. *MTD*'s expertise provides both industry insight for its readers and a platform for advertisers to target their audiences via print, digital, content development, and a variety of custom media products. It provides our readers and users the inspiration, tools and motivation to help them succeed in the industry.

### **DISTRIBUTION:**

# **DISTRIBUTOR**

*Professional Distributor* is the leading brand exclusively serving the automotive tool and equipment distribution channel, providing new product information and best practices to help mobile tool dealers maximize sales and effectively run their business.

#### AFTERMARKET BUSINESS

*Aftermarket Business World* delivers unparalleled news, analysis, research and product information to the automotive aftermarket.

#### SERVICE & REPAIR:

#### RATCHET +WRENCH

*Ratchet+Wrench* is the resource for auto care and service center owners, operators, and managers to lead cutting-edge operations. It equips readers with the most progressive shop management strategies, tactics, and tools for future success through stories from real industry professionals and experts on issues that matter most to the automotive aftermarket.

# **MOTOR AGE**

Since 1899, *Motor Age* has served the technical automotive service professional by providing real-world technical information and service/repair solutions. In its mission to advance the automotive service industry, *Motor Age* provides the training and resources today's working professional needs to remain competitive in an ever-increasingly technical field.



*PTEN* is the brand automotive repair shop owners and technicians turn to first to learn about the latest tools and equipment in the automotive aftermarket, helping to increase productivity in the shop and maximize billable hours.

### **VEHICLESERVICE**PROS

VehicleServicePros.com provides automotive professionals exclusive content, technical training resources, the latest tool and equipment information, technology trends, and an audience reach unmatched in the aftermarket.



Auto Job Central is a powerful job board for the auto repair industries. Find technical and management careers, or search for skilled employees.

# COLLISION REPAIR AUDIENCE PROFILE

# Collision Repair Solutions For the Entire Team

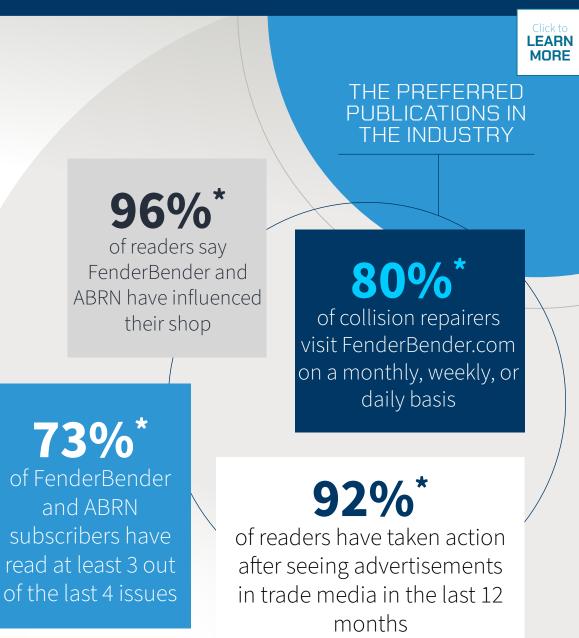
By synergizing the strengths of *FenderBender* and *ABRN*, our brands offer a robust powerhouse of knowledge that supports shop owners, managers, and technicians responsible for advancing the collision repair industry.



FenderBender is the resource dedicated to helping owners, operators, and managers work smarter and grow their collision repair businesses. Through real world shop stories and expert advice, collision repair professionals learn about the latest business management strategies, issues, and motivation that leads to success in this rapidly evolving industry.

ABRN	
AUTO BODY REPAIR NETWOR	ĸ

ABRN (Auto Body Repair Network) delivers cutting-edge technical information, howto repair insights, emerging technology trends, and best practices to collision repair shop owners, managers, and technicians to help prepare them to repair ever-increasingly complex vehicles.



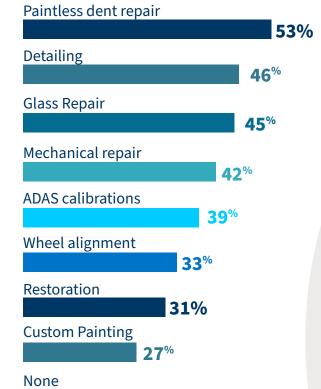
# COLLISION REPAIR AUDIENCE PROFILE



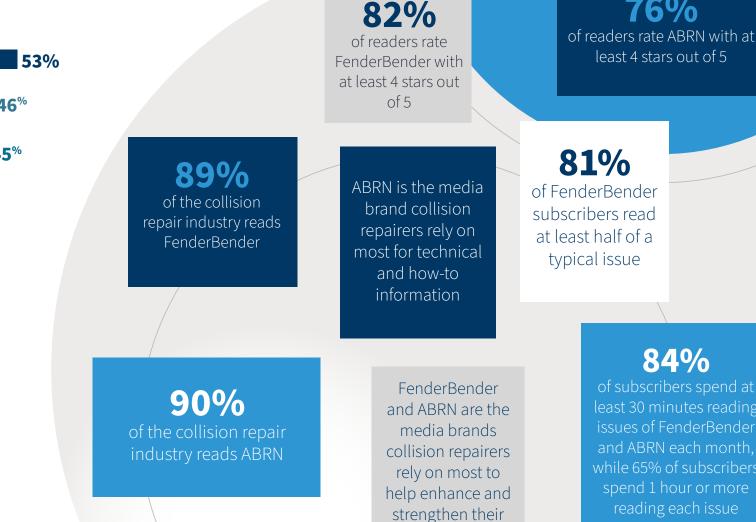
#### HOW DO YOU KEEP INFORMED ON INDUSTRY **ISSUES AND NEW PRODUCT/SERVICES?**



WHAT ADDITIONAL SERVICES DO YOU OFFER AT YOUR SHOP?



**5**%



76%

84%

of subscribers spend at issues of FenderBender and ABRN each month, while 65% of subscribers spend 1 hour or more reading each issue

Data from 2024 Readership and Media Usage Study

2025 Media Kit

businesses

# PRINT AUDIENCE INSIGHTS [View our Audience Engagement Report]

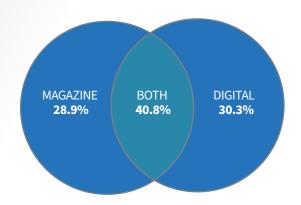


**40,000** Magazine Subscribers

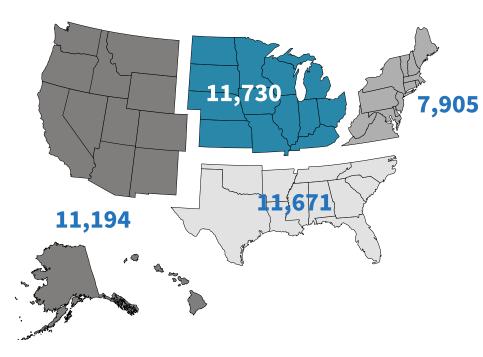
**178,000** Magazine Reach Including Pass Along Readership

\*average subscriber passes along to 3.48 additional readers

MAGAZINE/DIGITAL OVERLAP\*



SUBSCRIBERS BY REGION



MULTI-SHOP OPERATORS

24.4%

of total audience are MSOs

Employee Size	%
1-2 Employees	11.4%
3-4 Employees	24.2%
5-6 Employees	19.4%
7-8 Employees	13.3%
9 Employees	1.9%
10+ Employees	29.9%
Total	100%

Decision Makers	%
Owner/Partner/ President/VP and Other Company Officials	71.2%
Mgr/Shop Mgr/General Mgr/Director/Admin	26.0%
Shop Foreman/Shop Supervisor	1.5%
Other	1.3%

Primary Business	%
Independent/Franchise Vehicle Body Repair Shop	89.6%
New/Used Vehicle Dealer with Body Repair Shop	9.0%
Other	1.4%

U.S. REGION BREAKOUT OF MAGAZINE SUBSCRIBERS

The Audience Engagement Report provides an integrated view of the FenderBender community. The data provided within is obtained via internal and third party sources, including Google Analytics and Omeda.

**REACH DECISION MAKERS** 

97.2%

of total audience are

managers and above

# DIGITAL AUDIENCE INSIGHTS

[View our Audience Engagement Report]

FenderBender.com is the leading website dedicated to helping owners, operators, and managers work smarter and grow their collision repair businesses. Through real world shop stories and expert advice, collision repair professionals learn about the latest business management strategies, issues, technical information, and motivation that leads to success in this rapidly evolving industry.

### WEBSITE REACH

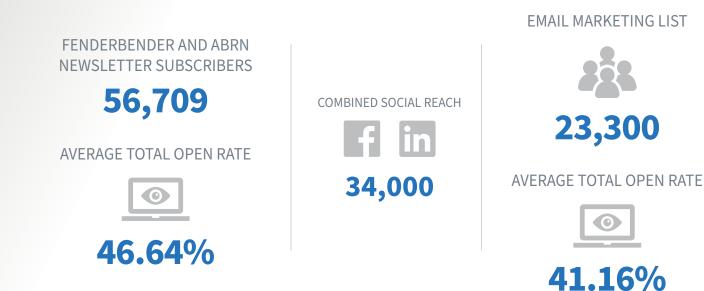
44,300

Average Monthly Sessions



#### AVERAGE MONTHLY PAGE VIEWS





FenderBender e-Newsletter	Monthly Av.	Av. Total Open Rate
The MSO Report Email Newsletter	7,476	50.49%
Today's Collision Repair News	15,877	48.21%
This Month in FenderBender	17,719	47.12%

ABRN

ABRN e-Newsletter	Monthly Av.	Av. Total Open Rate
ABRN Collision eNews & Alerts	15,637	40.73%

The Audience Engagement Report provides an integrated view of the FenderBender community. The data provided within is obtained via internal and third party sources, including Google Analytics and Omeda.

# SPECIAL OPPORTUNITIES





#### **BRAND INSIGHT SURVEY**

#### APRIL

The Brand Insight Survey is designed to provide participating companies with a current view of what the industry is saying about their company or brand.

#### [View Example]



#### FENDERBENDER AWARD

#### SEPTEMBER

Tie your brand to the biggest feature of the year honoring the leading shop owner or executive in collision repair.

[View Example]



#### **MSO REPORT**

#### APRIL, AUGUST

A semiannual opportunity to put your brand in front of the biggest, most influential collision repairers in the country.

[View Example]



#### BEST REPAIR PLANNER/ESTIMATOR AWARD SEPTEMBER

Today's complex vehicles demand safe and precise repairs. The 2025 Best Repair Planner/Estimator Award recognizes the individual in that role who best demonstrates a dedication to following OEM repair procedures and a commitment to safe and quality repairs.

[View Example]



#### INDUSTRY INTELLIGENCE

#### JULY

Become a thought leader aligning with current trends, statistics, data and content shaping the industry.

#### [View Example]



#### ULTIMATE COLLISION REPAIR SHOP OCTOBER

The Ultimate Collision Repair Shop (UCRS) is designed to highlight the best-of-the-best products, services, tools and equipment that all shop operators must have to run the most efficient, profitable, and successful shop possible.

[View Example]



#### AD INSIGHT STUDY

#### AUGUST

The Ad Insight Study is designed to provide participating companies with real-world market feedback on the effectiveness of advertising creative.

[View Example]



#### OCTOBER

Strategically timed in October, FenderBender's 2025 SEMA Show Preview helps drive awareness and foot traffic for participating advertisers. A directory of featured and must-see exhibitors is included in this special section that highlights the SEMA Show.

[View Example]

#### Tender pender EXECUTIVE INTERVIEW SERIES

#### FENDERBENDER EXECUTIVE INTERVIEW SERIES MONTHLY

The FenderBender Executive Interview Series is a monthly online Q&A featuring perspectives from C-level executives at leading vendors within the collision repair industry on topics including OEM certifications, ADAS advancements, product and technology enhancements, news trends, and more.

# 2025 EDITORIAL CALENDAR

[View our MAGAZINE ARCHIVE]



	JAN	FEB	MAR	APR	МАҮ	JUN
AD CLOSE	12/6/24	1/9/25	2/4/25	2/28/25	3/28/25	4/24/25
MATERIAL DUE	12/11/24	1/14/25	2/7/25	3/5/25	4/2/25	4/29/25
MAIN FEATURE	<b>Give your shop a parts overhaul:</b> Learn from Mike Anderson-coached shops on how they got control over their parts ordering and storage process for efficiency and smooth operations.	What do you need to build an ADAS calibration center? What are the considerations for the facility you need to rent, buy, or build? What equipment should you purchase? What are the requirements for your technicians?	<b>Celebrating women in the industry and</b> <b>exploring how to attract more:</b> For Women's History Month, we explore what's keeping more women from entering the field.	Artificial assistance: How you can use artificial intelligence to help with your shop's operations	<b>Supporting your staff's mental health:</b> Stress, fatigue, and burnout are common in many fields. For Mental Health Awareness Month, we talk with TAG Auto Group's Andy Tylka about his own mental health challenges and how he is able to offer zero-cost mental health services to his employees.	Flipping the switch on EV repairs: At a time that EV sales are cooling, they're still increasing. EV collision repair specialists can reduce average wait and repair times to a fraction of the typical time.
ADDITIONAL CONTENT	<ul> <li>Build a winning online marketing strategy in 2025</li> <li>Commit to success</li> <li>Help your customers collect on diminished value</li> </ul>	<ul> <li>Does your customer's car have a drug problem?</li> <li>Increase your fleet business</li> <li>Exploring a four-day workweek</li> </ul>	<ul> <li>OEM certification programs</li> <li>Are you billing appropriately for total losses? Are you making profit where you can?</li> <li>Expanding services through contracts with municipalities</li> </ul>	<ul> <li>Optimize your shop's Google Business Profile</li> <li>Repairing dealer loaner cars</li> <li>Language for the bill payer</li> <li>Special Section: The MSO Report</li> </ul>	<ul> <li>Should you specialize your operations?</li> <li>Profit on paint and materials</li> <li>Create a thriving culture</li> </ul>	<ul> <li>Marketing: top of mind awareness</li> <li>Always be recruiting</li> <li>Showing customer appreciation</li> </ul>

	JUL	AUG	SEP	OCT	NOV	DEC
AD CLOSE	5/21/25	6/26/25	7/24/25	8/28/25	9/26/25	10/29/25
MATERIAL DUE	5/27/25	7/1/25	7/29/25	9/3/25	10/1/25	11/3/25
MAIN FEATURE	Apprenticeship and mentorship success: Approaching the problem of the technician shortage requires a number of nontraditional approaches.	<b>Increasing employee training engagement:</b> How do you reduce employee resistance to continuing education?	FenderBender Award and Best Repair Planner/ Estimator Awards	(SEMA Show issue) What should be on your shopping list for tools & equipment for next year?	How efficient shops operate	The dynamics of leadership
ADDITIONAL CONTENT	<ul> <li>How do you combat a bad Google or Yelp review?</li> <li>Breaking the language barrier</li> <li>Simplify regulatory requirements</li> <li>FenderBender Industry Survey Report</li> </ul>	<ul> <li>Photo documentation for collision repair</li> <li>Remote scanning and calibration</li> <li>What are your processes for vehicle theft, shop fires, or other losses? Discuss</li> <li>Special section: The MSO Report</li> </ul>	<ul> <li>Animal aftermath</li> <li>Attract and retain young technicians</li> <li>Parting ways amicably</li> </ul>	<ul> <li>What's an on-the-spot evaluation?</li> <li>Is it time to upgrade your spray booth?</li> <li>Why speed is crucial in securing the best talent</li> <li>SEMA Preview</li> </ul>	<ul> <li>Toolbox tech</li> <li>Create a career path</li> <li>Marketing: going beyond Facebook/LinkedIn</li> </ul>	<ul> <li>Should you offer your own rental cars?</li> <li>Shift from estimating to repair planning (blueprinting)</li> <li>Creating a strong teamwork environment</li> </ul>

Estimated mail date is the 15th of each month

#### IN EACH ISSUE

- In-depth features on the industry's most pressing issues
- Profiles of thriving shops and their tactics for success
- Case studies exploring common challenges and solutions
- Industry news coverage from throughout the nation
- Proven strategies for business growth
- Numerical breakdowns of industry trends

#### COLUMNISTS







# 2025 EDITORIAL CALENDAR



[View our MAGAZINE ARCHIVE]

	MARCH	JUNE	OCTOBER	DECEMBER	
AD CLOSE	1/28/25	4/18/25	8/25/25	10/24/25	
MATERIAL DUE	1/31/25	4/23/25	8/28/25	10/29/25	
TECHNOLOGY: ADAS/DIAGNOSTICS AND CALIBRATION; EVS	The latest in ADAS technologies and calibration	ADAS diagnostic and calibration case studies	Standard operating procedures for ADAS diagnostic and calibration	ADAS diagnostic and calibration case studies	
TECHNICAL: BODY/STRUCTURAL	Lightweight material considerations (high-strength steels, aluminum, carbon fiber, and more)	Plastic parts repair	Welding	Structural repair	
TECHNICAL: PAINT AND REFINISHING	New refinishing products	5 considerations for the painter before going into the booth	Special considerations for painting plastic parts	Set up your prep and paint areas for success	

#### ADDITIONAL OPPORTUNITIES



#### NEW PRODUCTS

#### **EVERY MONTH**

Launch your new products or share updates with a monthly placement in the New Products Guide. Include up to 75 words of copy in a Word file and one .jpg or .png image (at least 300 dpi). Materials are due on closing date of each issue.



ADVERTORIAL **ADVERTORIAL** ACCRLEASE YOUR CAREER I-CAR to Launch Extensive Technician Training Program for the Future MARCH, JUNE Showcase detailed content about your product or company next to your ad in the March or June issues of ABRN. - I-CAR 45 [View Example]

#### COLUMNISTS





Autosport Bodyworks

2025 Media Kit | Auto Body Repair Network | fenderbender.com

# MAGAZINE ADVERTISING RATES & SPECS



#### Print Ad Specs

#### PUBLICATION TRIM SIZE: 7.50" × 10.50"

All text, logos, borders, and boxes that do not bleed should stay within the live area. No charge for bleed.

> FULL PAGE SPREAD Live: 14.5" x 10" Trim: 15" × 10.5" Bleed: 15.25" × 10.75"

FULL PAGE

Live: 7" x 10" Trim: 7.5" × 10.5" Bleed: 7.75" × 10.75"

1/2 PAGE VERTICAL Live: 3.375" × 10" Trim: 3.75" × 10.5" Bleed: 4" × 10.75" Non-Bleed: 3.375" × 9.75"

1/2 PAGE HORIZONTAL

Live: 7" × 4.875" Trim: 7.5" × 5.25" Bleed: 7.75" × 5.5" Non-Bleed: 7" × 4.625"

1/2 PAGE ISLAND

Live: 4.5" × 7.5" Trim: 4.875" × 7.875" Bleed: 5.125" × 8.125" Non-Bleed: 4.5" × 7.25"

#### 1/3 PAGE VERTICAL

Live: 2.3125" × 10" Trim: 2.5625" x 10.5" Bleed: 2.8125" × 10.75" Non-Bleed: 2.3125" × 9.75" 1/3 PAGE SQUARE Non-Bleed: 4.5" × 4.625"

1/4 PAGE SOUARE Non-Bleed: 3.375" × 4.625"

#### PRODUCT SHOWCASE FEATURED LISTING

» Product image » Product name » Company name » Company logo » 75-100 words of descriptive text

#### ADVERTORIAL (FULL-PAGE)

» 400-450 words (.doc or .docx) » One or two images in JPG or TIFF format at 300dpi » Headline » Company logo, address, phone number and website URL

ADVERTORIAL (HALF-PAGE)

» 200-250 words (.doc or .docx) » One image in JPG or TIFF format at 300dpi » Headline » Company logo, address, phone number and website URL

Monthly Magazine nate		
POSITION	RATE	
Full Page Spread	\$10,000	
Full Page	\$6,000	
1/2 Page	\$4,000	
1/3 Page	\$2,750	
1/4 Page (ABRN only)	\$2,250	

#### **Cover Premium**

Inside Front Cover	15%
Inside Back Cover	10%
Back Cover	20%



**ASK YOUR SALES REP** about additional ad opportunities, such as belly bands, gatefold inserts,

and more!

#### **RICH MEDIA OPTIONS** AVAILABLE FOR DIGITAL VERSION OF MAGAZINE.

#### HOW TO SUBMIT YOUR PRINT AND/OR DIGITAL AD MATERIAL

TRANSFER

TO EMAIL

MATERIAL

TO FTP

Monthlu Magazine Rate

**Creative Specifications** 

Format (hi-resolution, full color): PDF with PDF/X-1a

Required supplementary items: - Fonts (embedded)

- Images (CMYK color space)

- Artwork (CMYK color space)

For large files over 10MB, please send via ftp, using a free service such as www. wetransfer.com. Please use jgeorge@endeavorb2b.com in the "email to" field for your upload. Be sure to include: advertiser name, publication name, and issue date in the message field. For files up to 10 MB, please email your ad to: jgeorge@endeavorb2b.com. Include advertiser name, publication name, issue date.

Multi-Page and Inserts: Contact account manager for rates and specifications.

# DIGITAL ADVERTISING

### Advertising that reaches decision-makers in the moment

Showcase your brand to highly targeted audiences in popular channels with our portfolio of display and rich media banners.



#### **Digital Banners**

Banners appear on the home page and article pages. Our websites are responsive, and most ads serve on desktop, tablet and mobile.

Leaderboard

Rectangle

Expanding Half Page

Expanding Rectangle

Sticky Leaderboard

Native Ad

Materials Due: Seven business days prior to publication. Send Creative To: webtraffic@endeavorb2b.com

Visit Our Website: fenderbender.com

DESKTOP VISITORS **AVERAGE MONTHLY** 

MOBILE VISITORS AVERAGE MONTHLY

41.5%





BILLBOARD A prominent, highly-visible ad unit placed at the top of the website above the content.



**IN-BANNER VIDEO** Short videos embedded into a 300x250 ad unit, offering a more engaging user experience.



**VIDEO BILLBOARD** 

Engaging video experience

embedded into a billboard

and placed at the top of the

website above the content.

**IN-ARTICLE VIDEO** Video marketing embedded within editorial content. Offers an immersive, visual and audio experience that is non-intrusive to users.



**High-Impact Digital Advertising Positions** 

Click to view

DIGITAL SPECS AND SAMPLES

WELCOME AD High-impact ad unit that demands attention when users enter the website



RESKIN Integrates multiple units to frame the website and showcase your brand, responsive and flows with content.



**IN-ARTICLE FLEX** Custom created ad with engaging imagery, clear call to action and placement withing content, reaching readers as they engage with content.

Committee.		integrationant for sepregramming prictions (section)
Duralast		Video Rato Tario Rata Ar Magazi Brendi
100%		Some for their samp
NOISE-FREE GUARANTEE		Top 10 products of Ray 202
INSTALLED	ONLY AT	SPORCORED
LEARN MORE	Auto Zane	ABAS Galibrations - Byhamic and Statis Galibrations
	ter' bills, claiming that the states' residents, not th	Are Timing Chains Still Causing

**IN-ARTICLE PREMIUM** Large ad placed in between paragraphs within articles, reaching readers while they are engaged with content.

# NEWSLETTERS

### Established frequency, trusted content, and engaged audiences

Share your message within a relevant and responsive environment designed to deliver engagement and traffic.

encer

MONTHLY

[View EXAMPLE]

Materials due: Seven business days prior to publication.

Send creative to: webtraffic@endeavorb2b.com



Deployed three times a week, this newsletter provides the best coverage of the industry's hottest news, issues, and trends, as

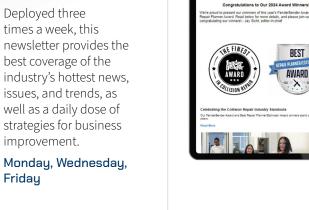
Today's Collision Repair News

Monday, Wednesday, Friday

#### Stats

Monthly Average Subscribers ...... 15,877 

### [View EXAMPLE]



Stats

#### This Month in FenderBender

Deployed at the beginning of each month, readers can read and view all the articles in the current print issue online or in the digital edition.

Monthlu

Monthly Average Subscribers ...... 17,719 



MSOs with a strategy the most recent MSO news articles in the

Monthly

#### Stats

Monthly Average Subscribers	7,476
Avg. Total Open Rate	.50.49%

## [View EXAMPLE]

### The MSO Report Email Newsletter A monthly email newsletter providing of the month, exclusive interviews, and links to collision repair industry.

Chata

Stats	
Email Addresses Available	14,500
Avg. Total Open Rate <sup>*</sup>	.41.1%

## [View EXAMPLE]



estimate<sub>Q</sub> Register for the Webinar: Tips for Reducing Profit Leakage in **Collision Estimating** esday, August 23rd at 12:00 PM EST ees will be entered into a drawing for a \$250 Amazor gift card)<sup>s</sup> one are leaving money on the tabl EST on August 23rd to learn how to identify areas where profit the webiner to be eligible for entry

Click to view SPECS

#### **Custom Email** Marketing

Promote your company's products and services by sending a custom email to our entire list of collision repair shop operators, or by targeting your message based on geography or demographics.

#### Varies

The data provided within is obtained via internal and third party sources, including Google Analytics, Oracle Cloud-Elogua, and Omeda.

2025 Media Kit | FenderBender | fenderbender.com

# NEWSLETTERS

### Established frequency, trusted content, and engaged audiences

Share your message within a relevant and responsive environment designed to deliver engagement and traffic.

#### Materials due: Seven business days prior to publication.



#### **ABRN ENews**

Filled with technical information, this eNewsletter compiles what owners need to know to operate an efficient shop using the most current environmental, technological and business information.

#### Tuesdays

#### 

# [View EXAMPLE]



Send creative to: webtraffic@endeavorb2b.com

#### Custom Email Marketing

Promote your company's products and services by sending a custom email to our entire list of collision repair shop operators and technicians or by targeting your message based on geography or demographics.

#### Varies

#### Stats

Email Addresses Available	14,800
Avg. Total Open Rate <sup>*</sup>	38.3%

### [View EXAMPLE]

The data provided within is obtained via internal and third party sources, including Google Analytics, Oracle Cloud-Eloqua, and Omeda.



Click to view **SPECS** 

# DIGITAL RATES

[View our **DIGITAL SPECS AND SAMPLES**]



VEBSITE ADVERTISING	
STANDARD ADVERTISING	NET CPM
Sticky Leaderboard	\$150
Half Page	\$150
eaderboard	\$90
Rectangle	\$90
HIGH-IMPACT ADVERTISING	NET CPM
Reskin	\$225
Pushdown	\$200
xpanding Half Page	\$200
/ideo Billboard	\$200
n-Article Video	\$175
n-Article Flex	\$200
n-Article Premium	\$200
Billboard	\$150
xpanding Rectangle	\$150
n-Banner Video	\$150
Native Ad	\$105
Velcome Ad	\$900/Week
ative Article/Video Post	\$1,700

Native Article/Video Post Premium \$3,200

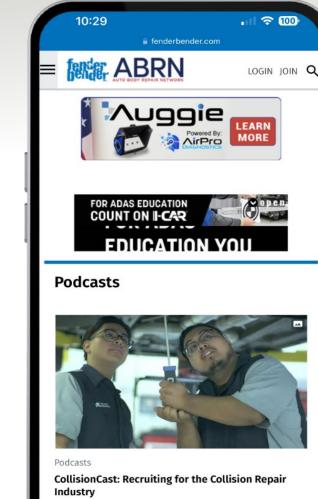
AUDIENCE EXTENSION	NET CPM
Leaderboard	\$80
Medium Rectangle	\$80
Facebook (Video Available)	\$125
LinkedIn	\$105
Audience Extension Pre-roll	\$89
WEBINARS	
WEBINAR PLACEMENT	RATE
Webinar	Ask Your Sales Rep for Details
EMAIL MARKETING	
EMAIL ADVERTISING	NET CPM
3rd Party Email Blast CPM	\$400
TODAY'S COLLISION REPAIR NEWS	RATE
Leaderboard	\$840
Medium Rectangle	\$840
Sponsored Content	\$1,000
THIS MONTH IN FENDERBENDER	RATE
THIS MONTH IN FENDERBENDER	<b>RATE</b> \$840

THE MSO REPORT EMAIL NEWSLETTER	RATE
Leaderboard	\$840
Medium Rectangle	\$840
Sponsored Content	\$1,000
ABRN ENEWS	RATE
Leaderboard	\$840
Leaderboard Medium Rectangle	\$840 \$840
	·



# PODCASTS





Mary Mahoney of Enterprise Mobility and Matt Ebert of Crash Champions speak about the Collision Engineering program and recruitment, plus details on the golf tournament in December...

Aug. 27, 2024

Jay Sicht





### CollisionCast

#### Position your brand with an engaged audience of new podcast episodes on the industry's hottest topics.

The CollisionCast podcast from *FenderBender* offers weekly episodes that explore the industry's biggest trends, most pressing topics, leadership tips, and business management strategies shop operators need to thrive.

CollisionCast features *FenderBender* columnists, shop owners, leading industry vendors, and other special guests. Sponsors of CollisionCast benefit from exclusive brand placements throughout a variety of channels along with audio recognition on each episode.

#### [ GO TO CURRENT PODCASTS ON **FENDERBENDER.COM**]

RATES \$3,000/Month \$8,000/Quarter \$30,000/Year





# CUSTOM PUBLISHING

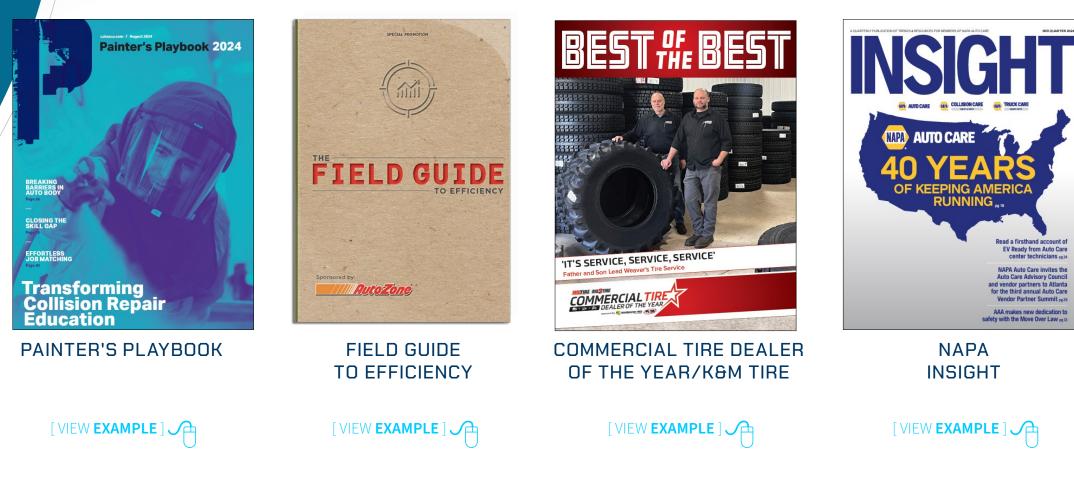
ENDEAVOR BUSINESS MEDIA

Utilize our team of industry experts to create custom content that enables your company to stand out from the rest. We can help from start to finish with services including:

- Content Development
- Design Services
- Printing/Production
- Distribution

Custom Print Magazines and Supplements Enable Companies to Stand Out From the Rest

### EXAMPLES INCLUDE:



# MARKET COVERAGE NEWSLETTERS

2025 Media Kit



OFFERING LARGER AUDIE BROADER PERSPECTIVES ON GROWING MARKETS.	5 FOCUSED	MARKET MOVES O CYBERSECURITY Insights and expert perspectives focused on the convergence of risk and resilience for secure network operations and business continuity among enterprise organizations in a broad array of sectors including commercial, corporate, indus manufacturing, transportation, public safety, healthcare, schools, and critical infrastructure. [View Last Issue]	Twice Monthly on Wednesdays
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Delivering insights and expert perspectives on EV trends, regulations, design & engineering, charging, infrastructure as well as repair	MARKET MOVES O ELECTRIC VEHICLES Investments, insights and trends driving the EV revolution MINIGARY MINIGARY DECEMBER 1, 2023 From the Editor	MARKET MOVES INFRASTRUCTURE Infrastructure news and insights related to key sectors including construction, transportation, water, broadband and energy while covering related topics such as site prep, government funding, project design, and IIJA. [View Last Issue]	Twice Monthly on Fridays
and maintenance. <b>TARGET AUDIENCE:</b> Engineers, Manufacturers, Electrical Systems, Utilities, Executives,	Hele and welcome back to Market Moves Electric Vahicles, Endearon Bauiness, Modela mothy look at welco vorhing 0 KV wills be Vadpoin has been been been been been been been been	MARKET MOVES MANUFACTURING News and analysis from manufacturing and sector experts into the global manufacturing economy, delivering insights on diverse topics including labor relations, advanced manufacturing technologies, regulations and more. [View Last Issue]	Twice Monthly on Saturdays
Transit Executives, Automotive Repair Shop Owners, Technicians, Maintenance & Fleet Managers		MARKET MOVES STRATEGY Delivering insights on strategy, leadership, investment and more from prominent companies in many of Endeavor Business Media's key markets. [View Last Issue]	Twice Monthly on Thursdays
SPONSORSHIP OPPORTUNITIES Sponsored Content in 4 Positions - [View Last Issue]		MARKET MOVES SUPPLY CHAIN Delivering insights and expert perspectives on inventory management, advanced technologies, logistics, news, and trends across every level of the supply chain industry. [View Last Issue]	Twice Monthly on Thursdays

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# RESEARCH





#### AUTOMOTIVE MARKET RESEARCH

To drive smart business decisions, you need sound, validated market insights about your customers, their habits, and what drives their

decisions.

# Making Smart Business Decisions

Requires sound, validated market insights about customers, their habits, and what drives decisions.

#### **BUSINESS INTELLIGENCE THAT DRIVES DECISIONS**

IMR Inc. experienced research consultants focus on optimizing your return on investment and providing you with impactful insights and recommendations that are actionable and support profitable decisions.

- Understand customer needs
- Identify key target opportunities
- Assess brand/product strengths
- Identify gaps in the marketplace
- Evaluate brand/product performance
- New product evaluation and launches
- Pricing and profit strategies
- Market size and competitive intelligence

IMR Inc. experienced research consultants focus on optimizing your return on investment and providing you with impactful insights and recommendations that are actionable and support profitable decisions.

# UNLOCK THE INSIGHTS YOU NEED

IMR Inc. Syndicated Research tracks 175+ parts, services, and chemicals, as well as provides comprehensive data on vehicle service and repair behavior, consumer trends, brand performance, and more.

- Braking systems
- Chemicals, additives, and cleaners
- Computer & Emissions
- DIY vs. DIFM trends
- Consumer and vehicle demographics
- Delayed maintenance
- Part replacement rates

IMR Inc.'s Continuing Consumer Automotive Maintenance Survey helps you make smarter, more profitable business decisions by detailing consumer buying dynamics for products and services. IMR Inc.

Since 1975, IMR Inc. has been a pioneer in automotive market research. No other company offers the breadth and depth of experience and the rigorous methodologies that we bring to the table. Our industry-standard syndicated and proprietary market research studies focus on the automotive industry, including the automotive aftermarket, heavy duty, and fleet segments.

**Automotive** 

Research.com





### Overview of Our Solutions

Advertising Target the right audiences in the right channels.

#### **Research & Intelligence**

Make data-driven decisions with our expert intel.

#### **Content Development**

Drive engagement with high quality content.

# Video & Podcasts

Solutions that bring your brand to life.

### **Lead Generation**

Lead generation programs built for your goals. ╤

### **Data-Driven Marketing**

Leverage our first-party data through direct & targeted marketing.

# CONTENT DEVELOPMENT



# Content Marketing That Drives Engagement and Generates Leads

Partner with us to create a strategy that strikes a perfect balance of short-form, long-form, and visual content to achieve your goals.

# Short-Form Content

### Ask the Expert

Showcase your topic expertise and establish thought leadership with this quick-hit asset built off of an interview conducted by our subject matter expert. **?** 

### **Top Tips**

Feature 5 to 10 brief tips or steps, with graphic design, that will help your audience better understand a topic and guide them toward a purchase decision. **マ** 

### FAQs

Proactively address questions about a topic, issue, or trend and build stronger customer relationships with this efficient content marketing asset. **\(\vec{r}\)** 

#### WHY SHORT FORM?

Quick and Digestible Increased Engagement Shareability Cost Efficient Mobile Friendly

# Long-Form Content

### White Papers

Leverage our SME network to create authoritative and in-depth reports that provide valuable information and insights, accelerating the decision making process.  $\widehat{\phantom{aaaa}}$ 

### **Case Studies**

Collaborate with our network of experts to create a compelling content asset that showcases your real-world success stories through customer interviews. **¬** 

### **EBooks**

Collaborate with a SME to select topical, evergreen content from our brand and we'll produce a fully designed co-branded eBook that prominently features your brand's messaging and advertising alongside our content. **\(\not\)** 

❣─Lead Generatior

# CONTENT DEVELOPMENT

# Visual Storytelling That Creates Meaningful Connection

Our team of subject matter experts, writers, analysts, content marketers, visual designers, and video producers will join forces with you to bring your story to life.

# Visual Storytelling

### StoryDesign: Interactive White Paper

Upgrade your white paper by creating a fully interactive experience with graphics and video to deliver deep engagement.

### Infographics

Data visualization, increased shareability, improved content marketing and effective storytelling, infographics should be a part of your content marketing strategy.

#### StoryDesign: Interactive Guide

The definitive solution to engaging and effective visual storytelling built in a fully branded environment with custom created content and powerful multimedia options.

### **Video Solutions**

Consult with our team of engagement and topic experts on how to best tell your brand story leveraging a combination of multimedia content.

[ MORE VIDEO ]

#### RETENTION

Marketers that use visual storytelling techniques, increase the likelihood of their message being remembered and understood.

#### INCREASED ENGAGEMENT

Visual storytelling captures attention, evokes emotions, and encourages viewers to interact with the content, resulting in higher engagement levels.

#### WHY VISUAL STORYTELLING?

Click to LEARN MORE

**ENHANCED BRAND RECALL** Storytelling combined with compelling visuals creates a powerful impact on the viewer's memory, increasing brand recall and recognition.

#### SIMPLIFY THE COMPLEX

Visual storytelling allows marketers to simplify complex ideas or concepts by presenting them in a visual and narrative format, helping to break down barriers and make information more accessible and easily digestible.

# VIDEO & PODCASTS



# Video Marketing That Increases Engagement and Conversions

Benefit from the latest technology platforms, proven techniques, and design skills to create video and podcasts that are sure to resonate with target audiences in highly trafficked channels.

# Video

### **Event Video**

Optimize your event marketing investments by capturing video that will create awareness, build booth traffic, and support post-event follow up to prospects and leads.

#### **Product Video**

Showcase key product features and the ability to tackle challenges while demonstrating products or services in action, utilizing voice-overs or oncamera talent.

### **Explainer Video**

Guide decision making and boost awareness with cost effective, animated videos that break down complex topics and highlight approaches to problem solving.

### **Video Promotion**

Drive visibility and exposure of your existing video content with promotions across a variety of online, email, and social platforms.

### QuickChat

Get personal with your target audience and demonstrate your expertise, all while building credibility with this engaging, short-take video interview format.

#### **Custom Production**

Take control of your video content strategy and partner with our team of storytellers, video producers, and engagement experts to create powerful video assets.

# Podcasts

Engage target audiences with this popular media format and make them feel a part of the conversation, building trust and loyalty. Contact your sales rep to learn more about our podcast marketing solutions.

THE POWER OF VIDEO

IS UNDENIABLE.

86% of video marketers reported that video increased traffic to their website, and

83% said video helps increase

time spent on a page.

# LEAD GENERATION

# Custom Built Programs That **Deliver the Leads** You Need

Our engagement experts have a gift for tailoring strategies to specific audiences and optimizing resources that will help you generate leads that are more likely to convert into loyal customers and drive long-term success.

## Lead Generation Programs

#### Content Syndication

Syndicate your content across our brand channels and reach target audiences that are looking for solutions to their challenges. Registration is required to view the content and campaign report metrics are provided with full contact information for each lead. **\(\not\)** 

#### Content Creation

Partner with our team of SMEs, designers, and engagement specialists to develop a custom program that includes content creation, promotional campaigns, and lead generation. Our content development services include all the best short-form, long-form, and visual content types.  $\widehat{\phantom{aaaa}}$ 

#### Content Engagement Center

Your brand, your content, your solutions, and your target audience. Aggregate your premium content into a digital hub and guide prospects through a self-led buyer's journey that will accelerate decision making. Program incorporates multimedia assets, engagement scoring, and scheduled lead delivery. **~** 

#### Lead Nurturing

Leverage our marketing automation and content platforms to evaluate your top-of-the-funnel leads based on digital engagement metrics, and guide prospects throughout the buyer's journey using multi-phase content marketing programs. **\$** 

### WHY PARTNER WITH US?

LEARN MORE

Strategy Topic Expertise Content Creation Turnkey Program Management Design Services Lead Collection & Automation Privacy Compliance Engaged Audiences



# LEAD GENERATION



A POWERFUL TOOL

Use webinars to engage audiences, demonstrate expertise, generate leads, gather insights, and enhance brand visibility.

# Unique Webinar Formats That **Deliver Qualified Leads**

We have all the key ingredients for delivering a successful event and the ROI you want – engaged decision makers, subject matter experts, technology platforms, project management, and fully compliant lead delivery.

# Webinar Formats

### Webinars

Position your brand as a subject matter expert and connect with prospects who are seeking education on a topic or a solution to their challenge. Webinars are proven performers, generating powerful, engaging content that delivers lead generation and thought leadership. **\$** 

### Webchats

Take a more personal approach to webinars with this interview-style format that allows you to better build a narrative around your solution and create a personal connection with prospects. Shortened format for a fully interactive 30-minute experience that will generate leads and build affinity for your brand.  $\widehat{\phantom{aaaa}}$ 

### **Virtual Round Table**

Solving large, complex challenges requires perspective, input, and collaboration from a variety of key stakeholders. Bring together a powerful team of influencers for a real conversation around thought leadership topics and attract decision makers who are looking for answers, converting them to leads. **?** 

### Webinar Lead Touch

Engage webinar registrants leads post-event and move them toward a follow-up action with this program that includes a series of three emails to registrants for driving on-demand views and introducing related content.

╤─Lead Generation

# DATA-DRIVEN MARKETING



# Precision Marketing That **Delivers Maximum Impact**

Partner with our team of data, marketing, and subject matter experts to build strategies for personalization, enhanced experiences, optimized campaigns, and continuous improvement.

# Data-Driven Marketing

### **Audience Extension**

Leverage our 1st party data and create campaigns targeting the business decisionmakers who match your criteria across thousands of sites on the web. Select from any combination of display ads, in-feed native, or video pre-roll ads on professional websites to reach your key audiences.

### **Audience Extension: Social**

Drive higher CTR% and conversions using Meta (Facebook) and LinkedIn. We'll manage your campaign using a single image, carousel, or video ad and create targets based on website visitors, our 1st party data, or by creating look-a-like profiles.

### **Micro-Proximity**

Target company locations, geographic targets, or attendees at a tradeshow or conference through micro-proximity or geofencing. Increase your brand awareness and drive traffic to your booth by placing display ads on mobile apps within the defined area.

### **Third-Party Emails**

Using our 1st party data and insights, we reach your target audience through personalized emails. Our team of direct marketing experts will set up and deploy privacy-compliant HTML emails and provide full reporting metrics.

# Connected TV (CTV)

Promote your brand where people are already engaged on streaming apps through a 15- or 30-second video placement. Your content can be featured before, in the middle, or after programming and targeting can be done by business/industry, NAICs codes, or company name/domain.

# The Power of AI personif.ai.

Effectively reach specific personas by delivering personalized content recommendations using our extensive 1st party data, proprietary AI technology, and machine learning capabilities. Personif.ai, our AI-powered content marketing solution, leverages behavioral insights to provide on-site content recommendations that are aligned with editorial content, resulting in a highly impactful campaign that drives traffic back to your website.

Click to LEARN MORE

[LEARN MORE]

# RESEARCH



# **Intelligence That Empowers** Smart Business Decision Making

Rely on our research development and data analysis expertise to help you make informed decisions, develop effective strategies, and maximize the impact of your marketing efforts.

# Research & Intelligence

### **Custom Research**

Partner with our experts to gain intelligence from tailored research programs designed to meet unique objectives.

#### **Brand Perception**/ Health

Gain insight into how brands are perceived, opportunities for improvement, and increase customer loyalty.

### **New Product** Development

Reduce risk, optimize design, and better align products with customer needs to increase the likelihood of success.

### **Focus Groups**

Gain awareness of customer thoughts, emotions, and behaviors with in-depth exploration, discussion and feedback, whether in-person or virtual.

#### Customer Experience

Understand customer needs and satisfaction levels. and identify pain points to improve customer loyalty and advocacy.

#### In-Depth Interviews

Uncover customer perspectives, motivations, and behaviors, gathering qualitative data to complement quantitative research.

ENDEAVOR BUSINESS

**DELIVERING ALL** THE KEY INGREDIENTS





150 In-House Subject Matter Experts



. . . . . . . . . .

\$

Audience Database

# **Industry Insights**

Deliver data-supported intelligence around trending topics to your target audience and leverage research for lead generation. **\equiv** 

### State of the Market

Create an impactful marketoriented research report to generate high-quality leads and provide valuable insights to your target audience. 🗧



# CONTACTS

Contact our sales representatives to discuss your marketing plans.

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# Brand Resources

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# **ABRN**

BRAND WEBSITE: fenderbender.com MARKETING WEBSITE: vehiclerepair.endeavorb2b.com/auto-body-repair-network/ FACEBOOK: facebook.com/AutoBodyRepairNetwork LINKEDIN: linkedin.com/company/abrn YOUTUBE: youtube.com/user/ABRNmagazine

# WE KNOW THE MARKETS

12 MILLION BUSINESS PROFESSIONALS IN SECTORS THAT ARE INNOVATING, TRANSFORMING, AND GROWING.













PROCESSING







HEALTHCARE











